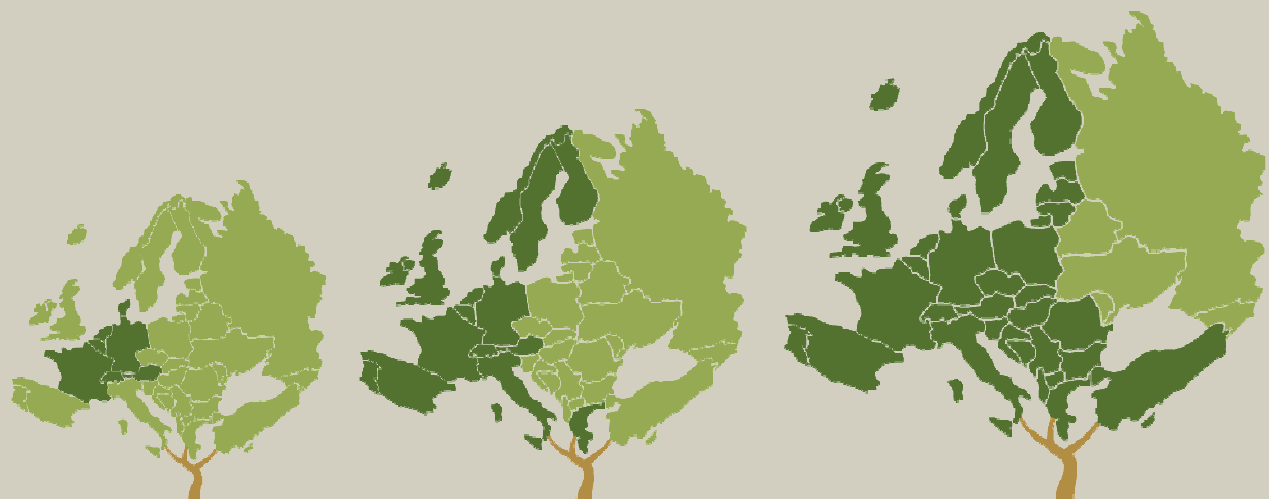


Financial Integration

Lessons from CEE and SEE



THE WORLD BANK

Juan Zaldendo
Office of the Chief Economist
Europe and Central Asia Region

Outline of Presentation



Forthcoming World Bank report: Golden Growth—Restoring the Lustre of the European Economic Model

Focus is on the financial integration of NMS, candidate countries, the EU eastern partnership

1. Are capital inflows good for growth?

Where? How? Why?

But financial integration has risks: can build vulnerabilities

2. What are the lessons from CEE and SEE?

Manage external imbalances, but do not self-insure

- Boom-proofing public finance
- **Crisis-proofing private finance**
 - **Macroprudential policies**
 - Supranational policies

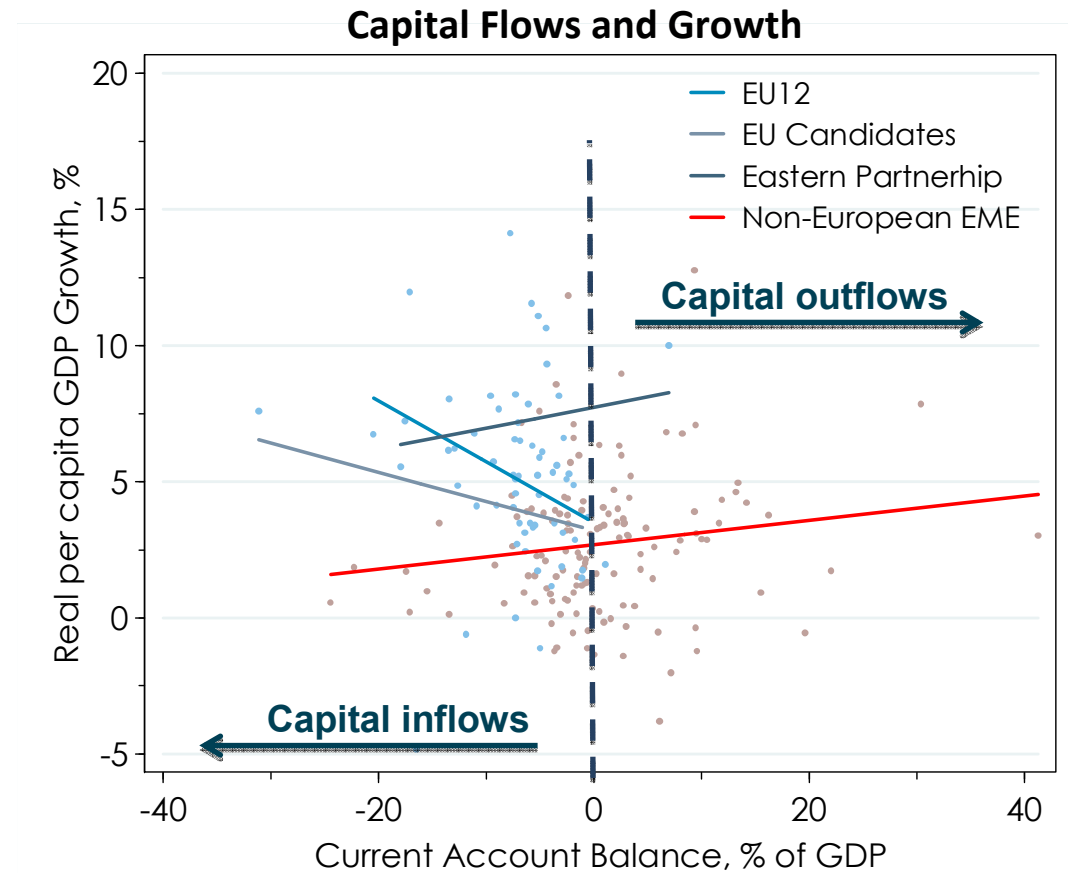
Are Capital Inflows Good for Growth?



Where?



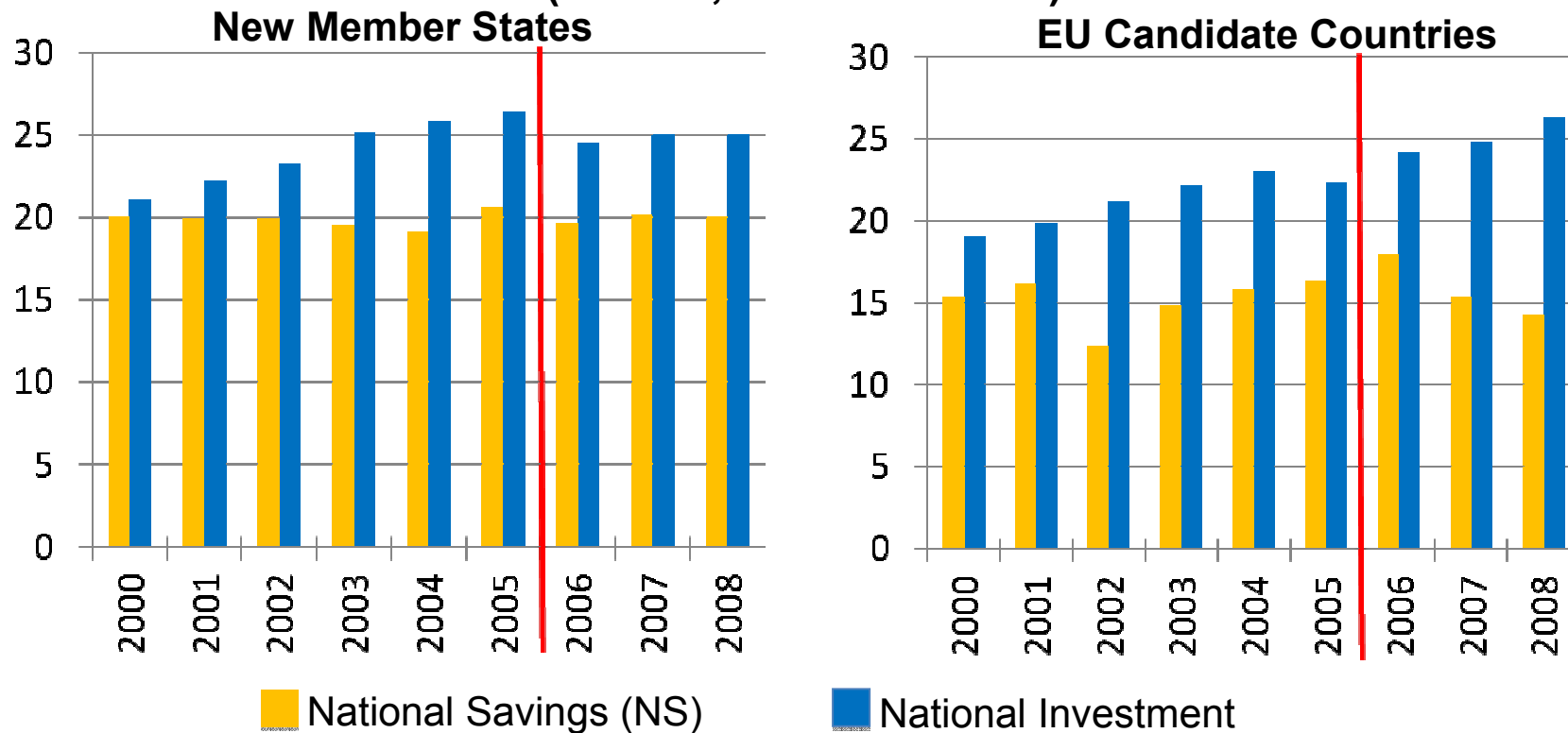
- Capital flows downhill in Europe: → from rich to poor countries
→ from low to high growth countries
- Exception? EU eastern partnership; similar to EMs in LAC and Asia



How?



National Savings and Investment in CEE—Two Examples (% GDP, median values)



- Increase in investment; both in EU10 and EU candidate
- Savings substitution was limited; flat NS in EU10, rising and declining in EUC
- Exception 2006-08? In some, but not all CEE/SEE countries, consumption booms, asset bubbles, and loss of competitiveness occurred

Why?



- **Does it reflect financial sector size/development? NO**
 - ✓ Financial sector is deeper than in other developing regions
 - ✓ But does not explain growth in emerging Europe

- **Does it reflect financial sector/institutional efficiency? ONLY IN PART**

- **Does EU membership (actual or potential) have a role? YES**
 - ✓ EU membership provides a reform roadmap
 - ✓ Investors know what institutions to expect

But Financial Integration has Risks



❑ Not all high foreign savings driven events support growth

✓ Imbalances in 2006-08

- Private not public
- But public did not play balancing role

✓ Unhedged FX lending

✓ Asset bubbles

✓ Consumption booms

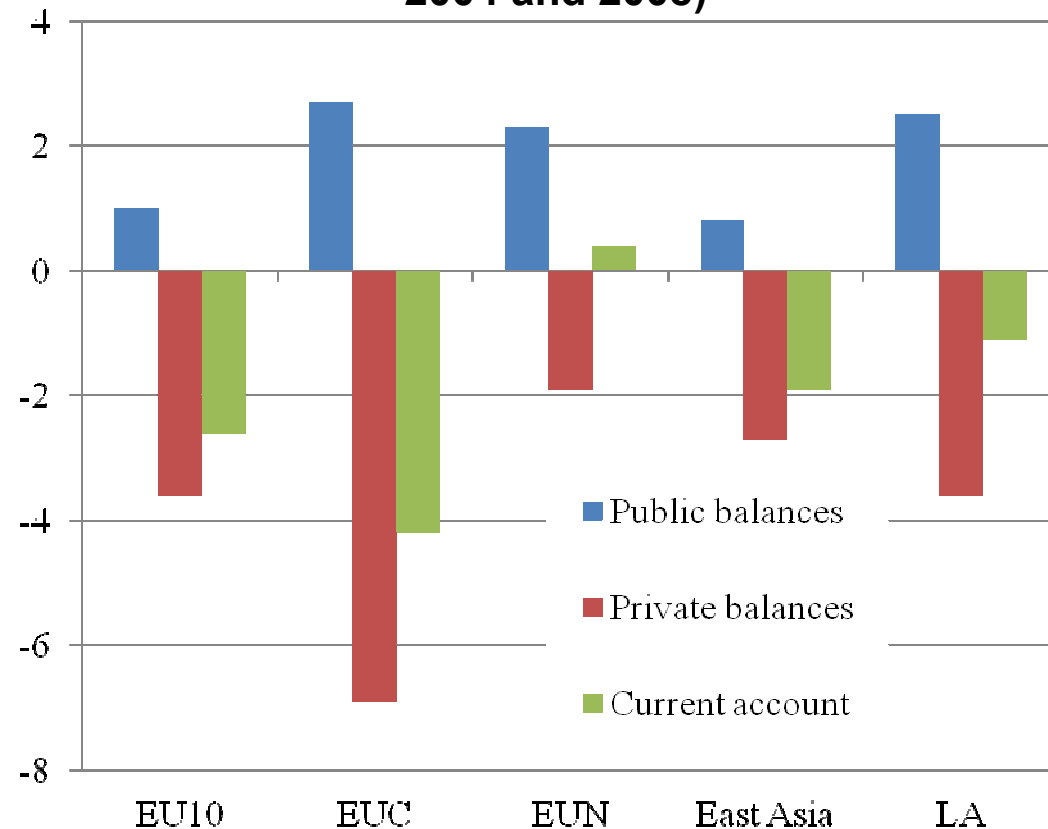
✓ Savings substitution

❑ Europe crisis makes future more challenging

✓ Parent banks are facing risks

✓ Investors likely more cautious going forward

Δ in S-I Balances (% GDP; Δ between 2004 and 2008)



What are the Lessons from CEE and SEE?



Crisis-Proofing Private Finance



- **Manage external imbalances but do not self-insure**
 - ✓ Boom-proofing public finance—fiscal policy was procyclical everywhere, including in countries with fiscal surpluses (BGR, EST)
 - ✓ Crisis-proofing private finance; **macroprudential** and supranational
- **Motivations for macroprudential (MP) policies**
 - ✓ Contain system-wide risks to financial system
 - ✓ Introduced: * following a re-assessment of the economic cycle
 - * to contain risks in specific business lines; FX lending
- **Three types of macroprudential policies**
 - ✓ Increase buffers; both in capital and liquidity
 - ✓ Credit growth control measures; increase the cost of credit
 - ✓ Improve loan quality; e.g. loan-to-value ratios, qualification criteria (QC)

Country Studies



- **Pre-crisis experience with macroprudential policies—8 country studies**
- ✓ No MP policies: Czech Republic, Hungary; also Turkey but no credit boom
- ✓ Moral suasion approach to MP policies: Estonia, Poland
- ✓ MP policies actively used pre-crisis: Romania, Croatia, FYR Macedonia

Pre-crisis Use of Macroprudential Policies

	CZE	EST	HRV	HUN	MKD	POL	ROM	TUR
Buffers and credit growth containment								
Capital-adequacy ratios	No macro-	•	•	No macro-	•	•		•
Risk weights	prudential	•	•	prudential	•	•	•	
Liquidity requirements	policies		•	policies	•	•	•	•
Constraints on total credit growth	were		•	were	•			
Regulations on lending in FX	applied		•	applied	•		•	
Other		•	•			•	•	
Credit quality								
Loan-to-value ratios							•	
Debt service-to-income ratios							•	
Eligibility criteria							•	
Other		•			•	•		

Lessons from Macroprudential Policies in CEE and SEE



Initial conditions matter

- * Czech Rep. vs. Hungary; cases of interest rate differentials at origin and macro management credibility

Effectiveness varies across

- * Business lines (Croatia)
- * Financial institutions (FYR Macedonia)

Effectiveness varies over time

- * Adapt as loopholes emerge

Capital and liquidity buffers perhaps more effective than credit growth control measures; e.g., high CAR in HRV, SRB, BGR

Macroprudential policies to “improve loan quality” not widely used

- * Except qualification criteria

EU Regulations and Directives



Goals? Balancing right incentives, level playing field, country-specificity

Current CRD-IV draft? *
leverage and
banks

CARs (capital levels and weights),
liquidity, counter-cyclical buffers for all

- * Maximum harmonization regulation
- * Only some standards to European Bkg.

Authority

Flexibility still needed: *

So far only for real estate lending and
counter-cyclical buffers for all banks

*
trend rate
disparities

More needed; e.g., banking sector size,
of financial deepening, regional credit

Several countries advocating for: * Basel III (& CRD-IV): a maximum or
a minimum threshold?

- * More flexibility to use MPs: risk

Takeaway Messages



1. Do capital inflows support growth in Europe?

- ✓ Capital inflows support growth in countries close to the EU
- ✓ Primarily by enabling the pursuit of investment opportunities
- ✓ But financial integration can also build vulnerabilities

2. What are the lessons from CEE and SEE?

- ✓ Manage external imbalances but do not self-insure
- ✓ Crisis-proofing private finance
 - On macroprudential policies itself
 - * Buffers more effective than credit growth measures
 - * Loan quality measures barely used; explore these further
 - * Innovate and adapt
 - On European wide regulatory framework
 - * Balancing single market versus country-specific factors
 - * Macroprudential policies



Dziękuję Bardzo!