

# The optimal marginal labor income tax

Maciej Konrad Dudek

Vistula University

IBRKK

Konrad Walczyk

Warsaw School of Economics

## The problem

Following Mirrlees (1971):

$$\max_{\tau(\cdot)} W = \int_{a_L}^{a_H} G(U_a) f(a) da$$

subject to

$$U_a = u(y_a - \tau(y_a)) - v\left(\frac{y_a}{a}\right)$$
$$u'(y_a - \tau(y_a))(1 - \tau'(y_a)) = \frac{1}{a} v'\left(\frac{y_a}{a}\right)$$
$$R = \int_{a_L}^{a_H} \tau(y_a) f(a) da$$

where:

$a$  – agent's productivity;

$f$  – PDF;

$G$  – a concave function of preferences of the policy maker;

$U_a$  – agent's realized utility;

$y_a$  – agent's labor income;

$\tau$  – tax function;

## Reformulating the problem

Following Saez (2001):

$$\max_{c,y} u(c, y)$$

subject to

$$c = (1 - \tau)y + m$$

where:

$c$  – agent's consumption;

$m$  – government transfer;

$y$  – labor income;

$\tau$  – tax rate;

The response is

$$(1 - \tau)u_c + u_y = 0$$

which defines implicitly a Marshallian (uncompensated) earnings supply function  $y = y(1 - \tau, m)$ .

.

## The effects of an increase in the marginal tax rate

Suppose  $d\tau > 0$  for  $y > y^*$ . Then the total change in  $R$  is  $R_s + R_d$ , where

$$R_s = n(\bar{y} - y^*) d\tau \quad \text{and} \quad R_d = n\tau dy$$

$n$  – number of the top earners;

$\bar{y}$  – average income (over  $y^*$ ).

Totally differentiating

$$dy = -\frac{\partial y}{\partial(1-\tau)} d\tau + \frac{\partial y}{\partial m} dm$$

Let

$$\eta^u = \frac{1-\tau}{y} \frac{\partial y}{\partial(1-\tau)} \quad \text{and} \quad \eta = (1-\tau) \frac{\partial y}{\partial m}$$

denote the uncompensated elasticity of income earned and the income effect, respectively. Since  $dm = y^* d\tau$ , then

$$R_d = -n(\bar{\eta}^u \bar{y} - \bar{\eta} y^*) \frac{\tau d\tau}{1-\tau}$$

## The optimal tax

The envelope theorem implies that the total welfare loss due to the small variation in  $\tau$ , experienced by the top earners, is

$$\bar{g}R_s$$

where  $\bar{g} \geq 0$  is the ratio of social marginal utility for the top earners to the marginal value of public funds for the government.

Then, the tax is optimal only when

$$R_s + R_d = \bar{g}R_s$$

which implies

$$\tau = \frac{1}{1 + \frac{\bar{\eta}^u \frac{\bar{y}}{y^*} - \bar{\eta}}{(1 - \bar{g}) \left( \frac{\bar{y}}{y^*} - 1 \right)}}$$

## The optimal tax

If PDF of income distribution takes the form of a Pareto distribution

$$P(\text{income} > y) = \frac{A}{y^a}$$

where  $A$  is a constant, then  $\frac{\bar{y}}{y^*} = \frac{a}{a-1}$ . Thus

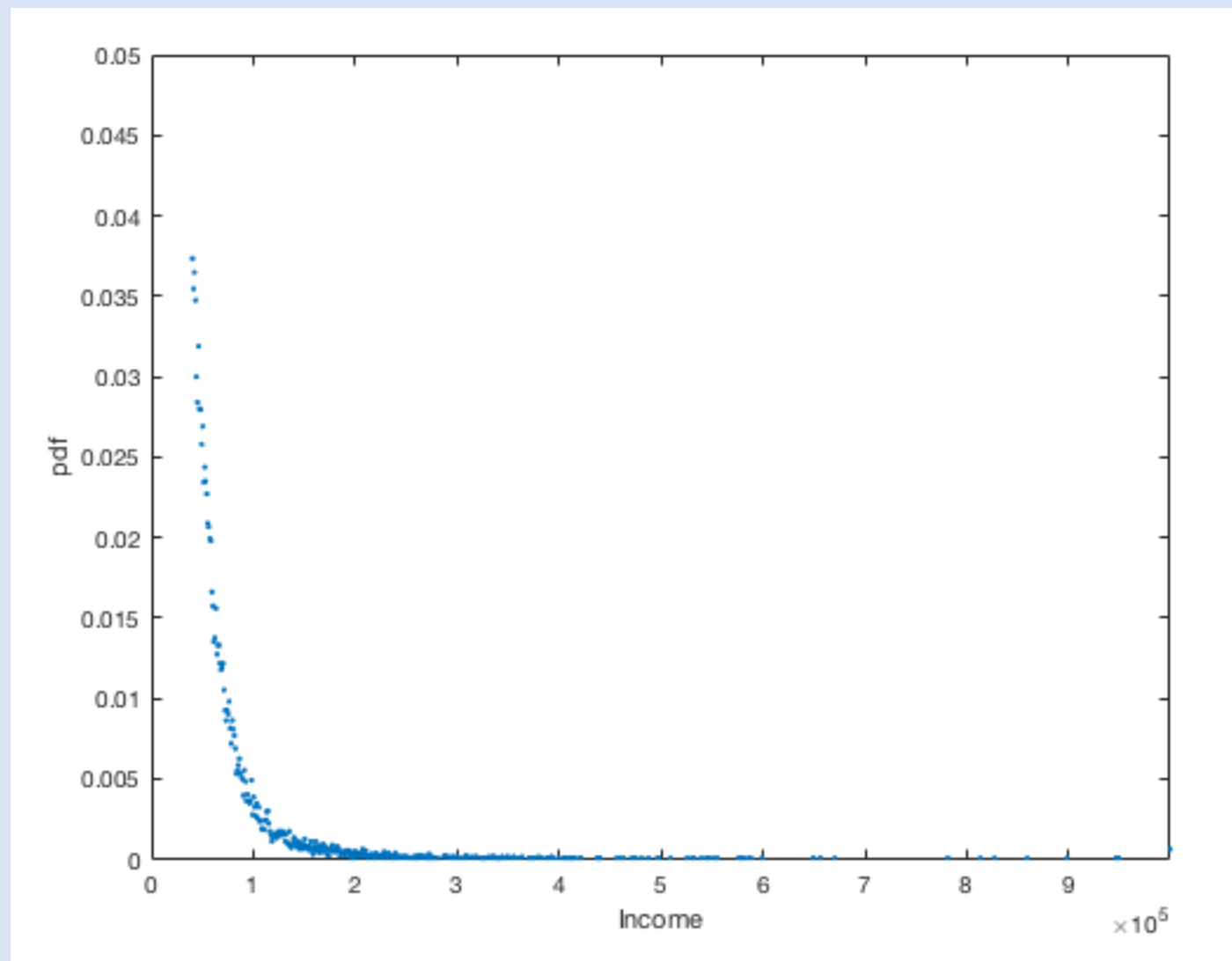
$$\tau = \frac{1 - \bar{g}}{1 - \bar{g} + \bar{\eta}^u a - \bar{\eta}(a - 1)}$$

If  $\eta = 0$  and  $\bar{g} \approx 0$

$$\tau = \frac{1}{1 + \bar{\eta}^u a}$$

## The income distribution in Poland

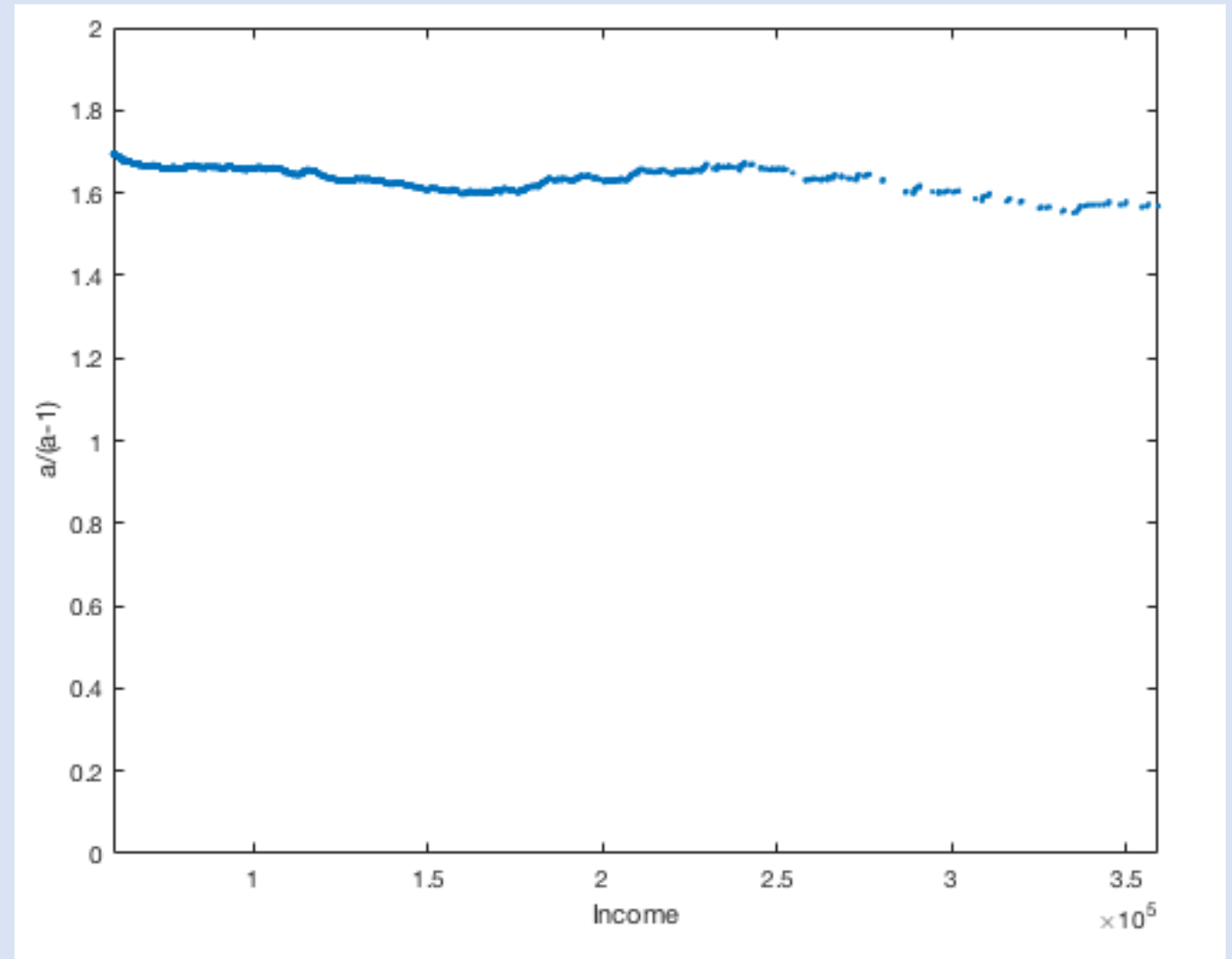
sample of 50,000 taxpayers (MF, 2016)



The value of  $\frac{\bar{y}}{y^*}$  for income levels between 60,000 and 350,000

The ratio  $\frac{\bar{y}}{y^*}$  is roughly equal to 1.6, which implies  $a = 2.66$ , and if  $\bar{g} \approx 0$

$$\tau = \frac{1}{1 + 2.66\bar{\eta}^u}$$





The optimal marginal tax rate as a function of  $\eta^u$

Bargain *et al.* (2011) estimated the labor supply elasticity in Poland to be 0.1 (women) and 0.04 (men).

Then the optimal marginal tax rate in Poland for high-income earners would be 79% (women) and 90% (men).

